

New faces in Italy

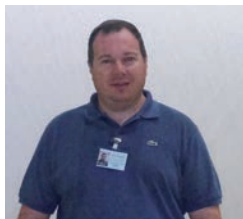
Agency change proves great success

A change of agent in Italy has created an upsurge of interest in William Kenyon's products and services. Utilising the structure of Battiston SRL in the north and B.Di.P srl in the centre and south of the country has not only provided more coverage throughout this key European market, but also delivered additional technical expertise and support on the ground.

Positive trials in various mills have led to new carrier rope business while on the equipment side a project in Favini Rossano over the summer was an immediate success - see below.

Said Kenyon agent Mario Battiston, who covers northern Italy: "We are

proud to be working in partnership with William Kenyon. The company has many years experience in the industry and offers very high standards of quality and service. This is highly beneficial to both our customers and our business."



Mario Battiston
North



Robert Di Poce
Central/South

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Installation success for Favini

An installation at the Favini Rossano mill in Italy during the summer of 2015 proved a great success. The project involved the rebuild of the dryer section rope transfers on PM3.

The aim of the work was to improve efficiencies and reduce the necessity for manual intervention during tail feeding. Due to space limitations and the requirement for the release ropes to be outside the line of the machine, a full dog-leg release configuration could not be installed.

Instead modified versions to suit the machine geometry were used to great effect, providing much improved tail threading performance without the necessity for operator intervention.

Due to the success of this initial work a further order has been received to automate the transfer with ropes from the calendar to reel on PM1. This will take place during the Christmas and New Year shut down.



MORE COVERAGE IN SPAIN



Esteban Portela
Porteca Paper

William Kenyon welcomes Esteban Portela of Porteca Paper who will provide extra sales and technical support to customers in Spain.

Porteca will work alongside long serving partners Rivatec to increase coverage in this key European market. The appointment reaffirms Kenyon's commitment to delivering the highest levels of service and support to its customers all over the world.

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